



Sales Update

Definites

Providence School, July 2021, for 42 RNs

Boss of the Sauce BBQ, April 2021 64 RNs total pick up

National Association of Teachers of Singing, June 2021 and 2023, for total of 260 RNs

UNF- B1G Florida Invitational Men's Track & Field, April 2021, 1,471 RNs total pick up

UNF- ASUN Championships Men's/Women's Tennis, April 2021, pending pick up

Forever Life Achievers, Inc., June 2021, pending pick up

Liberty University at Jacksonville, April 2021, pending pick up

Tradeshows and Client Events FY '20-' 21

Please see the [Sales Travel Calendar](#) for details

Interested in joining the sales team on the road? Please email: ncrawford@visitjacksonville.com for more information and see the [Sales Co-Op Reservation form here](#).

Industry Extranet Training for Hotel Industry Only

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email support@idss.com to reserve a spot.