



## Sales Update

### **Definites**

Florida Federation of Garden Clubs, April 2024 and April 2025 for 920 Total RNs

USS Severn AO-61, September 2020 for 171 RNs

Seals, Cooks, Rawls Family Reunion, July 2020 for 75 RNs

South Carolina State University National Alumni Association, July 2020 for 310 RNs

Medtronic, November 2019 for 260 RNs

### **Tradeshows and Client Events in November/December**

TEAMS Conference, November 11-14, 2019, Anaheim, CA

National Coalition of Black Meeting Professionals, November 13-16, 2019, New Orleans, LA

Florida Encounter, November 19-23, 2019, Panama City, FL

Holiday Showcase, December 17, 2019, Chicago, IL

Interested in joining the sales team on the road? Please email: [ncrawford@visitjacksonville.com](mailto:ncrawford@visitjacksonville.com) for more information and to request a Sales Co-op Reservation Form.

### **Visit Jacksonville Industry Extranet - Free Online Training Schedule**

Please see the reference tool for how to respond to Visit Jacksonville Group Leads.

### **Industry Extranet Training for Hotel Industry Only**

2nd Tuesday Each Month

Time: 3pm EST

If you would like to join one of these trainings, please email [support@idss.com](mailto:support@idss.com) with your name and the email address you would like the invitation sent to along with the date, time and training you would like to attend. The training dates are subject to change.