

## **Sales Update**

## Definites

Coastal Construction Products, July 2020 for 52 RNs
USS Stoddard DD566, September 2020 for 160 RNs
BBI International, March 2021 for 615 RNs
Coyote Logistics, Nov/Dec 2019 for 264 RNs
Bellame Beauty, Inc., April 2020 for 118 RNs
United States Environmental Protection Agency, February 2020 for 280 RNs

## Tradeshows and Client Events in December/ January

Holiday Showcase, December 17, 2019, Chicago, IL American Bus Association Marketplace, January 10-14, 2020 Omaha, NB PCMA Convening Leaders, January 5-8, 2020 San Francisco, CA

Interested in joining the sales team on the road? Please email: <a href="mailto:ncrawford@visitjacksonville.com">ncrawford@visitjacksonville.com</a> for more information and to request a Sales Co-op Reservation Form.

## **Industry Extranet Training for Hotel Industry Only**

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email <a href="mailto:support@idss.com">support@idss.com</a> to reserve a spot.