



## Sales Update

### **Definites**

Lipscomb University Athletics, March 2020 for 24 RNs

Association for Episcopal Deacons, March 2020 for 212 RNs

American Association on Intellectual and Developmental Disabilities, June 2021 for 870 RNs

South East Decision Sciences Institute, February 2021 for 225 RNs

Questex LLC, November 2020 for 446 RNs

Darmstadt Army Brats Reunion, August 2020 for 62 RNs

### **Tradeshows and Client Events in January**

American Bus Association Marketplace, January 10-14, 2020 Omaha, NB

PCMA Convening Leaders, January 5-8, 2020 San Francisco, CA

Interested in joining the sales team on the road? Please email: [ncrawford@visitjacksonville.com](mailto:ncrawford@visitjacksonville.com) for more information and to request a Sales Co-op Reservation Form.

### **Industry Extranet Training for Hotel Industry Only**

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email [support@idss.com](mailto:support@idss.com) to reserve a spot.