



## **Sales Update**

### **Definites**

Florida Courts Technology Commission, March 2020 for 80 RNs

Marjanet, Inc., October 2020 for 48 RNs

Boston College Men's Track & Meeting National Field @ UNF Spring Break Invitational, March 2020 for 30 RNs

The United Supreme Council, October 2020 for 2,560 RNs

Capella University/Capella Education Company Doctoral Residency, August 2021 for 1,739 RNs

Neighborhood Assistance Corporation of America (NACA), January 2020 for 150 RNs

U.S. Department of the Navy, January 2020 for 800 RNs

### **Tradeshows and Client Events in January and February**

FSAE Power Luncheon, 1/22/2020, Tallahassee, FL

Destination Showcase, 2/5/2020, Washington, DC

XSITE Tallahassee, 2/18/2020, Tallahassee, FL

NYSAE- MEET NY, 2/26/2020, New York, NY

Interested in joining the sales team on the road? Please email: [ncrawford@visitjacksonville.com](mailto:ncrawford@visitjacksonville.com) for more information and to request a Sales Co-op Reservation Form.

### **Industry Extranet Training for Hotel Industry Only**

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email [support@idss.com](mailto:support@idss.com) to reserve a spot.