

## Sales Update

## **Definites**

USS Radford DD/DDE 446, Sep. 2021 for 145 RNs Medtronic, Jan. 2021, pending pick up Florida International University: Dec. 2020, pending pick up and two events in Feb. 2021, pending pick up

## Tradeshows and Client Events FY '20-' 21

Please see the <u>Sales Travel Calendar</u> for details

Interested in joining the sales team on the road? Please email: ncrawford@visitjacksonville.com for more information and see the <u>Sales Co-Op Reservation form here</u>.

## Industry Extranet Training for Hotel Industry Only

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email <u>support@idss.com</u> to reserve a spot.