



## Sales Update

### **Definites**

Harmon- Brown Family, July 2020 for 70 RNs  
USS NOA DD 841/DD 343, April 2020 for 150 RNs  
Leidos, September 2019 for 420 RNs  
Smith Family Reunion, April 2020 for 100 RNs  
Sanofi, October 2019 for 14 RNs  
Smith Gambrell & Russell, LLP, August 2019 for 10 RNs

### **Tradeshows and Client Events through September**

American Society of Association Executives (ASAE) Annual Meeting, August 10-13, Columbus , OH  
Connect Mega Marketplace, August 26-28, Louisville, KY  
Sales Mission, September 3-6, Chicago, IL  
Florida Governor's Conference on Tourism, September 4-6, Boca Raton  
XSITE, September 11-13, Naples, FL

Interested in joining the sales team on the road? Please email: [ncrawford@visitjacksonville.com](mailto:ncrawford@visitjacksonville.com) for more information and to request a Sales Co-op Reservation Form.

### **Visit Jacksonville Industry Extranet - Free Online Training Schedule 2019**

Please see the reference tool for how to respond to Visit Jacksonville Group Leads.

### **Industry Extranet Training for Hotel Industry Only**

2nd Tuesday Each Month

Time: 3pm EST

If you would like to join one of these trainings, please email [support@idss.com](mailto:support@idss.com) with your name and the email address you would like the invitation sent to along with the date, time and training you would like to attend. The training dates are subject to change.