

## **Sales Update**

## **Definites**

U.S. Department of the Navy, Jan. 2021, 288 RNs total pick up Florida International University, Feb. 2021 45 RNs total pick up ESPN ASUN Men's Tournament, Mar. 2021 40 RNs total pick up

## Tradeshows and Client Events FY '20-' 21

Please see the <u>Sales Travel Calendar</u> for details

Interested in joining the sales team on the road? Please email: ncrawford@visitjacksonville.com for more information and see the <u>Sales Co-Op Reservation form here</u>.

## **Industry Extranet Training for Hotel Industry Only**

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email <a href="mailto:support@idss.com">support@idss.com</a> to reserve a spot.