

Sales Update

Definites

Inside Exposure Basketball Events IE March Madness, Mar. 2021, Pending total pick up

Inside Exposure Basketball Events Duval Brawl, Apr. 2021 Pending pick up

Inside Exposure Basketball Events IE Spring Jam, May 2021 Pending pick up

Inside Exposure Basketball Events IE May Madness, May 2021 Pending pick up

American Cornhole League, Feb. 2021, 92 RNs total pick-up

Trinity Baptist Church/College, Feb. 2021, 60 RNs total pick up

University of North Florida Athletics ASUN Men's Basketball, Feb. 2021, 482 total pick up

Tradeshows and Client Events FY '20-' 21

Please see the <u>Sales Travel Calendar</u> for details

Interested in joining the sales team on the road? Please email: ncrawford@visitjacksonville.com for more information and see the <u>Sales Co-Op Reservation form here</u>.

Industry Extranet Training for Hotel Industry Only

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email support@idss.com to reserve a spot.