



## Sales Update

### **Definites**

ABC Studios - Queens, April 2021, 345 RNs total picked up  
Florida High School Athletic Assn, May 2021 pending pick up  
University Athletic Association, April 2021 for 25 RNs  
American Council of the Blind, July 2024 for 4,989 RNs  
Corning Optical Communications, January 2022 for 4,200 RNs  
Lutheran Church-Missouri Synod, April 2021 for 198 RNs  
Bridge Hospitality Group, March 2021, 16 RNs total pick up  
Inside Exposure Basketball Events, March 2021, 13 RNs total pick up

### **Tradeshows and Client Events FY '20-' 21**

Please see the [Sales Travel Calendar](#) for details

Interested in joining the sales team on the road? Please email: [ncrawford@visitjacksonville.com](mailto:ncrawford@visitjacksonville.com) for more information and see the [Sales Co-Op Reservation form here](#).

### **Industry Extranet Training for Hotel Industry Only**

IDSS offers free monthly online Partner Extranet Training. If you would like to participate, please email [support@idss.com](mailto:support@idss.com) to reserve a spot.