

Sales Update

Definites

First Coast Shag Club, June 2020 for 150 RNs Association of National Park Rangers, October 2020 for 315 RNs USA Track & Field National Junior Sports Olympic Officials/YEC, July 2020 for 580 RNs USA Track & Field National Junior Sports Olympic - Elite, July 2020 for 1,740 RNs Lipscomb University Athletics, February 2020 for 48 RNs Great Homeschool Convention, Inc., July 2021 and June 2022 for 1,340 RNs Total Mary Kay Cosmetics, March 2022 for 350 RNs

Tradeshows and Client Events in October

Florida Society of Association Executives Education Expo, October 2, 2019 Tallahassee, FL Destination Southeast, October 2-4, 2019, Orlando, FL Connect Medical/Tech, October 13-15, 2019, Dallas, TX Connect Faith, October 28-30, 2019, Grand Rapids, Mi

Interested in joining the sales team on the road? Please email: <u>ncrawford@visitjacksonville.com</u> for more information and to request a Sales Co-op Reservation Form.

Visit Jacksonville Industry Extranet - Free Online Training Schedule

Please see the reference tool for how to respond to Visit Jacksonville Group Leads.

Industry Extranet Training for Hotel Industry Only

2nd Tuesday Each Month

Time: 3pm EST

If you would like to join one of these trainings, please email <u>support@idss.com</u> with your name and the email address you would like the invitation sent to along with the date, time and training you would like to attend. The training dates are subject to change.