

# **Sales Update**

## **Definites**

Florida State College at Jacksonville Athletics FCSAA State Volleyball, October 2019 for 258 RNs Mary Kay Cosmetics, March 2022 for 175 RNs US Association of Rugby, November 2019 for 98 RNs

### **Tradeshows and Client Events in October**

Florida Society of Association Executives Education Expo, October 2, 2019 Tallahassee, FL Destination Southeast, October 2-4, 2019, Orlando, FL Connect Medical/Tech, October 13-15, 2019, Dallas, TX Connect Faith, October 28-30, 2019, Grand Rapids, Mi

Interested in joining the sales team on the road? Please email: <a href="mailto:ncrawford@visitjacksonville.com">ncrawford@visitjacksonville.com</a> for more information and to request a Sales Co-op Reservation Form.

#### <u>Visit Jacksonville Industry Extranet - Free Online Training Schedule</u>

Please see the reference tool for how to respond to Visit Jacksonville Group Leads.

## **Industry Extranet Training for Hotel Industry Only**

2nd Tuesday Each Month

Time: 3pm EST

If you would like to join one of these trainings, please email <a href="mailto:support@idss.com">support@idss.com</a> with your name and the email address you would like the invitation sent to along with the date, time and training you would like to attend. The training dates are subject to change.