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WEEKLY DUVAL COUNTY STR REPORT 6.21.20

SUMMARY:

This past week in Duval County Occupancy was 56.8%. This represents a 1.4% growth over last week and the 11th week with growth over the prior week. Average Rate was \$84.45, a growth of 0.7% over last week. Downtown is still showing the largest Occupancy and RevPAR losses at more than 63% when comparing to last year's numbers. The Beaches and Westside hotels are still seeing the least amount of losses. These areas are only seeing Occupancy losses under 13% when looking at June 2019's statistics. Room Revenue was over \$6 million for the week.

Month to Date Room Revenue is \$21.6 million. Comparing to June 2019 MTD, this is about \$14 million less. On a positive note; however, this is already more than \$3 million higher than May 2020.

| | % of | | | % of |
|--------------|--------------|--------|---------------|--------|
| | Current Week | change | Month to Date | change |
| Occupancy | 56.8% | -28.9% | 54.4% | -28.4% |
| ADR | \$84.45 | -16.3% | \$82.54 | -16.1% |
| RevPAR | \$47.94 | -40.5% | \$44.87 | -40.0% |
| Room Revenue | \$6,006,844 | -39.5% | \$21,685,388 | -39.1% |

| | | % of | | % of | | % of |
|--------------------|-----------|--------|----------|--------|----------|--------|
| By Area: | Occupancy | change | ADR | change | RevPAR | change |
| Arlington | 63.3% | -26.4% | \$78.75 | -13.6% | \$49.88 | -36.4% |
| Beaches | 79.3% | -12.7% | \$150.13 | -8.0% | \$119.10 | -19.7% |
| Downtown | 35.7% | -54.5% | \$102.15 | -19.0% | \$36.44 | -63.2% |
| Northside/Airport | 47.4% | -38.4% | \$74.44 | -17.5% | \$35.29 | -49.2% |
| Southside/Mandarin | 60.5% | -24.6% | \$71.47 | -21.4% | \$43.23 | -40.8% |
| Westside | 67.7% | -12.3% | \$74.56 | -8.8% | \$50.46 | -20.0% |

| | | | | | | | | Total |
|------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Sun | Mon | Tues | Wed | Thurs | Fri | Sat | Sold |
| 2020 | 8,774 | 9,592 | 9,819 | 9,997 | 10,113 | 11,159 | 11,675 | 71,129 |
| 2019 | 10,571 | 13,504 | 14,537 | 14,782 | 14,424 | 15,426 | 15,244 | 98,488 |
| 2018 | 11,494 | 14,045 | 14,126 | 14,371 | 14,726 | 15,020 | 15,296 | 99,078 |
| 2017 | 10,654 | 12,742 | 13,744 | 13,681 | 13,539 | 15,671 | 16,438 | 96,469 |

4-Year Comparison of Demand (Rooms Sold) of Same Week: